

Arthur Lawrence Oracle Services

To have a competitive edge in today's fast moving markets you need to implement the best industry processes and continuously create innovative new ones. In particular you need to make the most of your existing IT investments and Oracle packages to help you master the complex processes specific to your industry. With a long history of working with Oracle products, Arthur Lawrence skilled professionals can deliver strategy, implementation and upgrade services across the entire Oracle business applications suite to get you the most from your Oracle technology.

As today's business applications are flexible, it's imperative to simplify and automate processes to meet best practice standards before new technology implementations and upgrades are completed. Otherwise, old, inefficient processes will simply be automated and continue to drive up costs, cycle times and error rates. Our specialists have completed detailed fit-gap analyses of all Oracle modules and understand their ability to support best practices. We have developed application-specific tools, implementation guides and process flows that allow us to configure best practices directly into Oracle applications without customization.

When it comes to meeting the ever changing demands of your business we will use our unrivalled expertise in systems integration to deliver an agile environment that takes the best of current and emerging solutions. We will:

- Support and train your teams effectively regarding both new processes and IT systems that are set up
- Create a reliable and scalable framework to handle integration
- Make sure that you get the full range of business benefits the solution offers
- Take responsibility for operations within specialist areas such as HR business process outsourcing

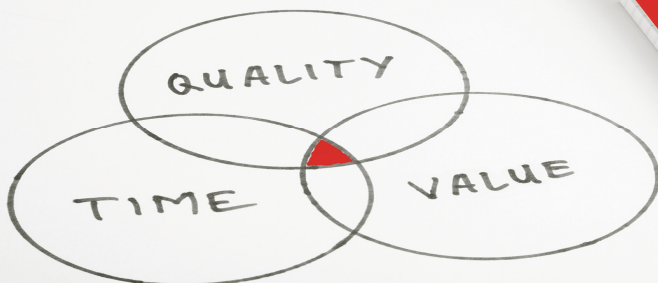
How Arthur Lawrence can help you?

Arthur Lawrence technology and services, combined with Oracle's leading applications, enable us to offer comprehensive, industry-leading solutions. We have a full Oracle service portfolio and the deep knowledge of many key sectors to deliver great new value-added solutions. This suite includes

- Oracle E-Business Suite
- PeopleSoft
- JD Edwards
- Retail (formerly Retek)
- Siebel and
- Oracle technology and middleware

We will help you develop best-of-breed solutions for your specific industry, and shape it to integrate with your existing business processes to ensure the best return on investment. **With more cost-effective, streamlined processes your people can make better-informed decisions, set up new products and services faster, and improve collaboration with clients and suppliers.**

We also bring innovative methodologies, tools and accelerators that enable rapid implementation of quality solutions that are sustainable, affordable and predictable, while mitigating risk.



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Our approach enables us to respond to client demands at all stages of their project lifecycle. For example:

- User requirement specification, business case justification and supplier evaluation
- Oracle license procurement
- Oracle solution architecture, custom development, implementation and project planning
- Data migration
- User training
- Post-live application support and on-going environmental management, patching and upgrade cycles

The AL Advantage:

Our unique blend of business and technical innovation, combined with a wide knowledge of different industries, means we can:

- Offer the detailed management consultancy to help you shape the best solution for your business
- Use our application integration expertise to create a flexible environment for current and emerging solutions
- Deliver the technical innovation to create best-in-class applications for specific industries, such as manufacturing, telecoms, financial services and energy and utilities
- Provide unrivalled skills in particular areas, such as ERP, CRM, HR Business Process Optimisation and Application Management.



Arthur Lawrence helps organizations achieve excellence with Oracle solutions through an unmatched combination of industry and functional expertise and Oracle implementation know-how that brings depth, completeness and value to our solutions.

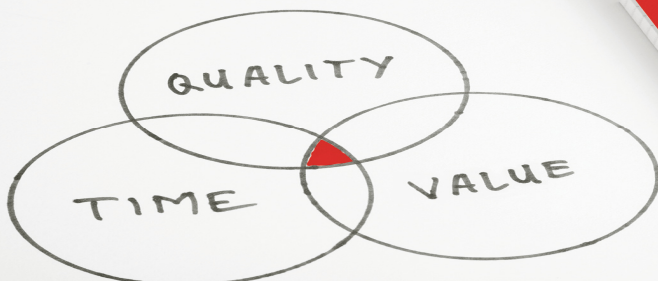
Our highly successful, large scale projects worldwide include:

- Enterprise performance management
- Customer relationship management
- Accounting
- Governance, risk and compliance
- Procurement
- HR business process outsourcing
- Manufacturing, product lifecycle management
- Transportation management
- IFRS-compliant accounting system
- Billing for telcons and energy and utility companies



Arthur Lawrence provides the tools, leading Oracle integration expertise, international presence, unique best practice approach and the industry experience that you need to get the most from your IT systems to gain and maintain competitive edge.

To find out about how we can help you transform your business processes with Oracle-based services and applications, write to us at oracle@arthurlawrence.net



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